

Over the last 40 years, Toeniskoetter Development has built a reputation for successful real estate ventures and asset management that includes local investors as well as institutional partners. We develop and manage high-quality buildings in exceptional locations for our clients.

Toeniskoetter aims to be the best Asset Management company in the Silicon Valley. That means maintaining high occupancy levels in our clients' buildings and minimizing operating expenses—without jeopardizing building and property standards. Our asset management team carries a "pride of ownership" attitude, whether a property is one we own or one we manage for our client. Our promise to each tenant, client, and owner is to provide the best customer service available.

Asset Management Services:

- Comprehensive tenant relations and retention programs
- Lease administration
- Regular detailed property inspections
- Budget preparation
- Competitive bidding on scheduled maintenance and special projects
- Supervision of contractors and vendors
- Coordination of property preventative maintenance and annual inspections
- Collection of all rents and common area expenses
- Aggressive receivable collections
- Specialized accounting services prepared on a cash basis and/or accrual basis report
- Customized reporting
- Cash management
- Facilities superintendent services
- Owner correspondence



Special Services

Marketing & Leasing

Construction Management

Financing/Refinancing coordination

1960 The Alameda #20, San Jose, CA 95126 (408) 246-7500

www.toeniskoetter.com

Since its beginning, the Toeniskoetter name has been synonymous with quality commercial real estate. Toeniskoetter is a full-service firm specializing in providing customized property and asset management services.

Working with both local investors and institutional partners, our award-winning team deftly manages complex projects and consistently delivers high-quality buildings in exceptional locations.

Our roots in the community run deep, as does our experience. Toeniskoetter clients benefit from:

Long-term business Memorable **Focused** Local Aggressive relationships projects that business geographic marketing and benefit our with partners, analysis that focus and management communities clients, and expertise | minimizes risk government officials

Over four decades, Toeniskoetter has managed more than three million square feet of commercial real estate in Silicon Valley with over 60 investment partnerships and clients. We have grown our portfolio by capitalizing on local development, acquisition, and management opportunities, actively acquiring commercial and industrial properties where the value can be enhanced through 'value add' asset management.

Our management services include land acquisition, entitlements, financing, design, construction management, leasing, and ongoing asset management.

"Toeniskoetter Property Management continues to exceed my expectations of maintaining the highest standards in all facets of managing my property.

Seriously, the BEST Property Management team around!"